



REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – FIRMS SELECTION)

COUNTRY: Southern African Development Community region

NAME OF PROJECT: Southern African Power Pool Program for Accelerating Transformational Energy

Projects Grant No.: TF-A4772

Assignment Title: Development of the SADC Regional Guidelines and Standard Agreements for the Electricity Supply Industry (ESI)

The World Bank is preparing a Program with the Southern Africa Power Pool Coordination Centre (SAPP CC) to help accelerate preparation of priority regional power generation and transmission projects in the region of the Southern African Power Pool – the SAPP Program for Accelerating Regional Energy/Transformational Projects (SAPP-AREP). The Program Development Objective is “to facilitate the preparation of priority regional energy projects in the Southern African Power Pool region”. The SAPP CC is cooperating with the Regional Energy Regulators Association of Southern Africa (RERA) in implementing a portion of the SAPP-AREP that relates to RERA.

As part of this initiative, the RERA through SAPP CC intends to procure the services of a Consulting firm for the Development of the SADC Regional Guidelines and Standard Agreements for the Electricity Supply Industry (ESI).

Objectives of consultancy assignment

The main objective of this Project is to develop the SADC Regional Guidelines and Standard Agreements for the Electricity Supply Industry (ESI) pertaining to project implementation, power purchase/supply, grid connection and interconnection, and wheeling that entails:

- 1) Developing guidelines outlining major elements of potential transactions and setting out provisions (minimum terms and conditions) that would be required to be part of the agreements; and
- 2) Developing standard agreements with provisions embodying identified major elements of potential commercial transactions that could be adopted or referenced in drafting definitive agreements.

Brief Scope of work

- Meet with key electricity sector stakeholders in SADC, review relevant reports, existing practices (with respects to guidelines and agreements) and prepare an inception report
- Review international experiences in Africa (EAPP and WAPP) and other regions (such as North America, South Asia, Europe, Latin America and the Greater Mekong Sub region)
- Meet with regional stakeholders to discuss reports from Task 1 and Task 2 and an outline of the proposed core contents of the guidelines and standard agreements
- Produce the Draft Regional Guidelines and Standard Agreements for consideration by the regional stakeholders
- Present/Circulate the Draft Regional Guidelines and Standard Agreements under Task 4 to the regional stakeholders for review and comment
- Prepare Draft Final Report and meet with the regional stakeholders to validate the Draft Final Version of the Regional Guidelines and Standard Agreements
- Prepare a final report that incorporates any revisions that the consultant deems necessary in response to comments received from regional stakeholders and other independent outside reviewers, if any

Required Qualifications and Experience

The Consultant shall be a qualified, internationally recognized firm with 10 years specific experience. The Consultant shall have experience in similar work with demonstrable good understanding and appreciation of electricity supply industry challenges in the SADC region and operation of power pools in general and the SAPP in particular, electricity market reforms, designs and implementation, Development/Implementation of open access regimes and Grid Codes and working with countries, regulatory agencies, utilities and other relevant stakeholders worldwide and in the SADC region.

The firm should be able to field a team, covering at a minimum the Team leader, Legal Specialist, Financial or Economic Specialist, and a Renewable Energy Specialist.

The SAPP now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services.

The shortlisting criteria are:

- Years in business with relevant experience
- Availability of qualified and experienced Team members
- Evidence of having executed relevant projects in terms of similar size / volume and complexity

Consultants may associate with other firms in the form of a joint venture or a sub-consultancy to enhance their qualifications.

A Consultant will be selected in accordance with the QCBS method set out in the Regulations.

Expressions of interest must be emailed to the email below, on or before 28 January 2022 at 15:00 hours Central African time and mention "**Expression of Interest for Consultancy Services for the Development of the SADC Regional Guidelines and Standard Agreements for the Electricity Supply Industry (ESI).**"

Contact:

Southern African Power Pool

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